



VMware Cloud

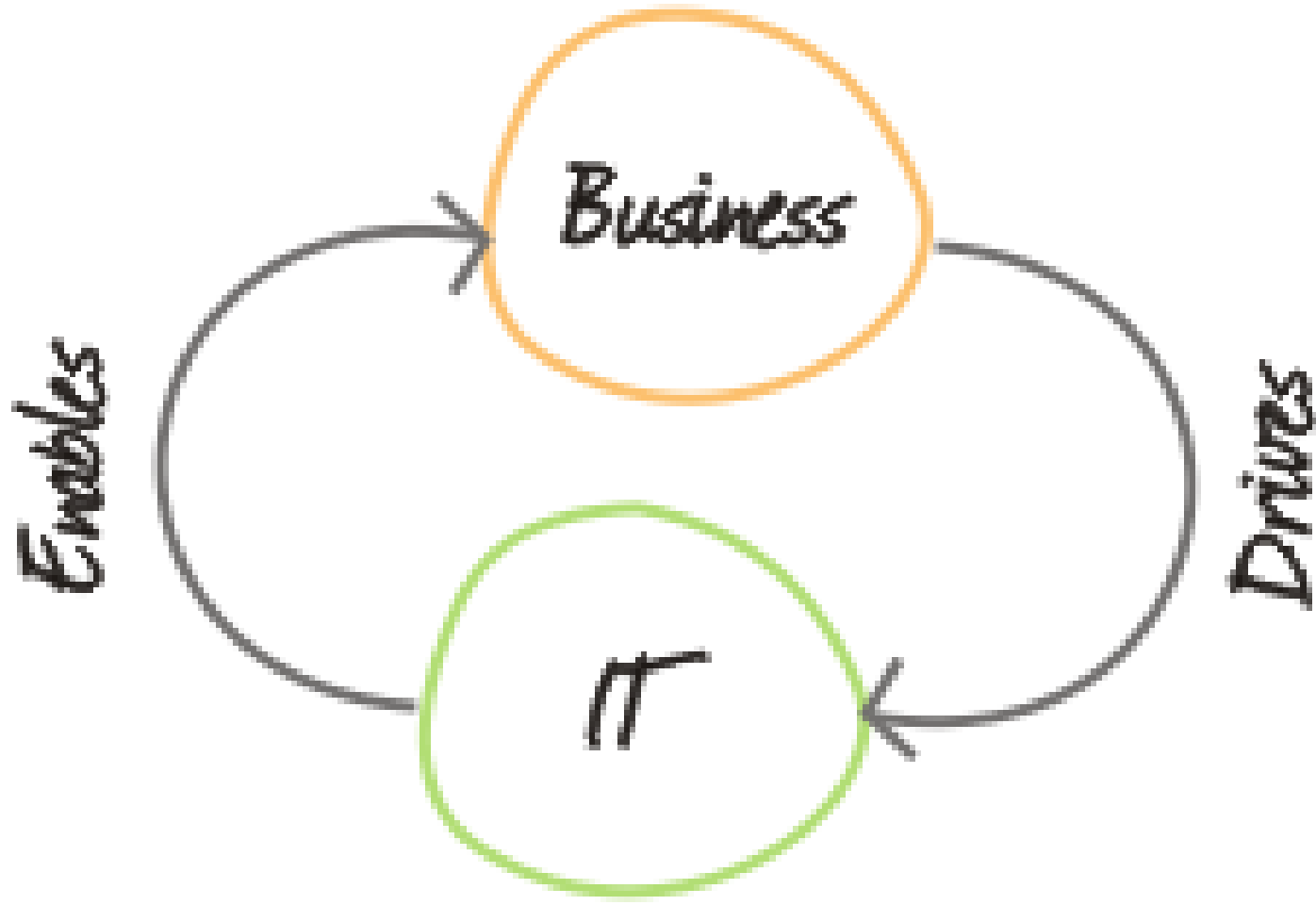
Juan Francisco Méndez

HCI & Hybrid Cloud Sales Specialist

SOLA Region

Noviembre 2019

digital transformation



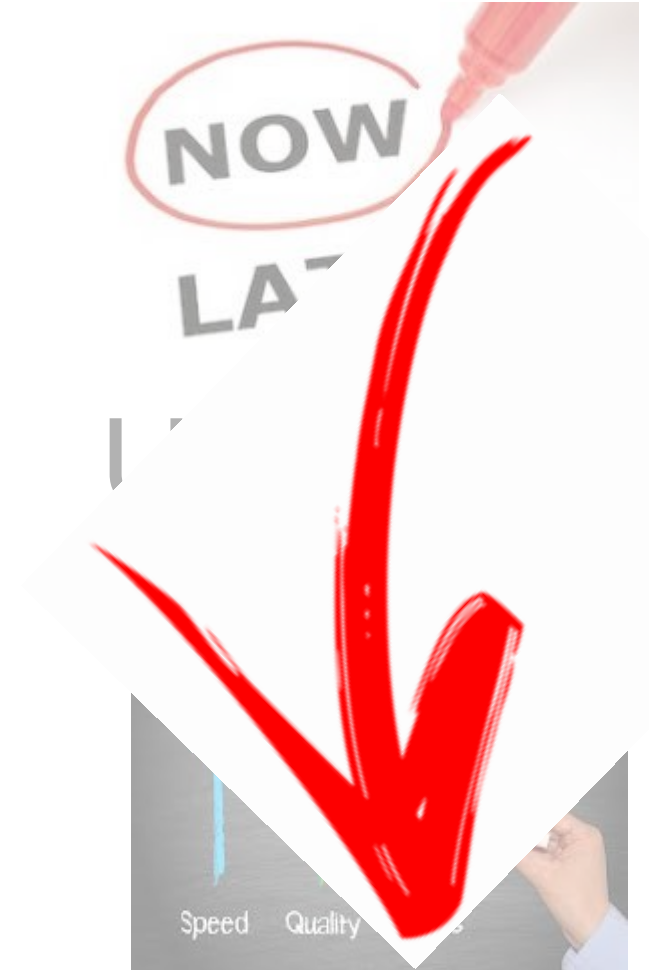
Legacy Data Centers Slow You Down...



Compatibility



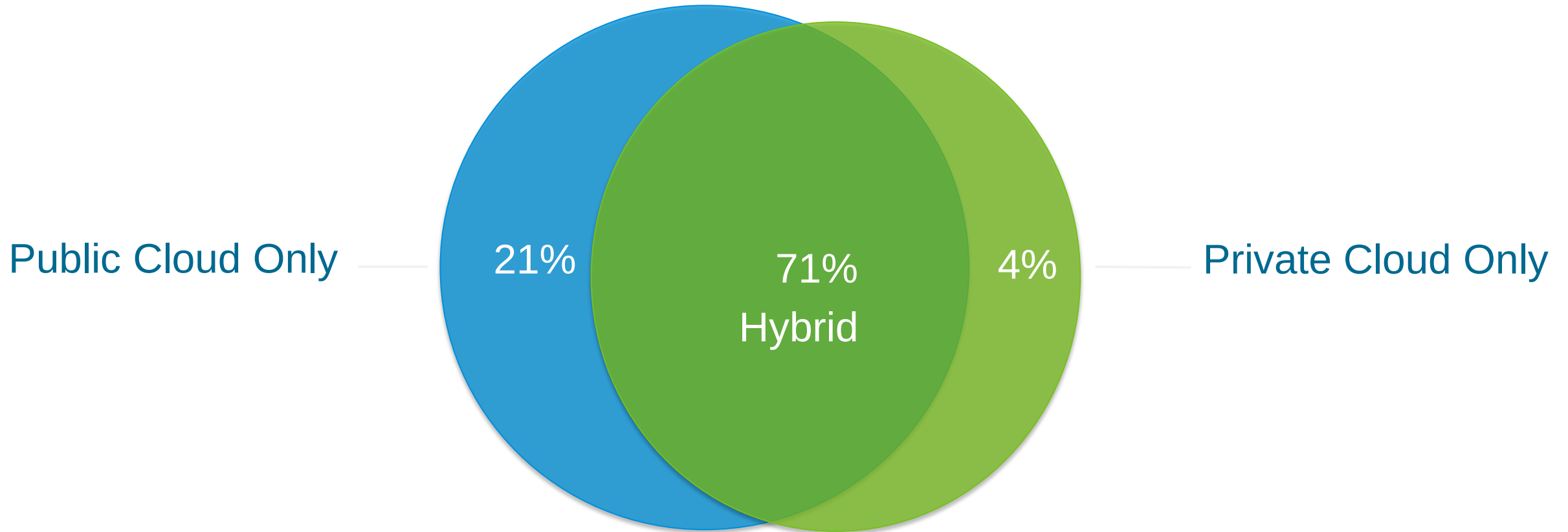
Security



Efficiency

Hybrid Cloud is the Preferred Enterprise Strategy

Combining the best of both worlds into a single strategy



Source: RightScale 2018 State of the Cloud Report

VMware and AWS Announce Initial Availability of VMware Cloud on AWS

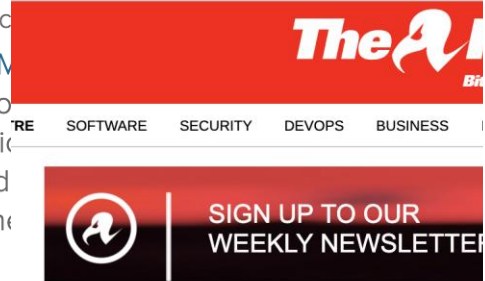
August 28, 2017

LAS VEGAS, NV -- (Marketwired) -- 08/28/17 --

VMware, Inc. (NYSE: VMW)

- Strategic Alliance Between Private and Public Cloud
- Early Adoption of VMware Cloud on AWS

Today at VMworld, VMware announced the initial availability of VMware Cloud on AWS. This new offering allows customers to run applications in the cloud, while maintaining the same VMware vSphere environment they are used to. VMware Cloud on AWS is delivered as a service, and opens up new opportunities for customers to run their applications in the cloud.



Data Centre ► Virtualization

VMware now officially supports Azure. We repeat: VMware is supported on Azure

'Member when Microsoft tried this in 2014 and it didn't go well...

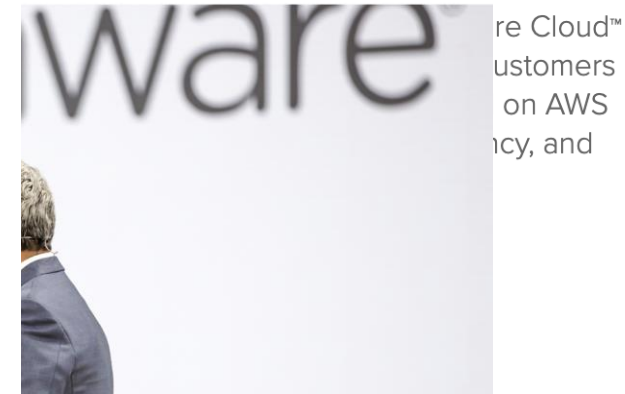
By Max Smolaks 1 May 2019 at 20:34



Avengers assemble: Satya Nadella popped in to say hi to Pat Gelsinger at their Vegas shindig this week.



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Customers' Hybrid Cloud Strategies

VMware Solution will enable Customers to Run their Workloads on Oracle Cloud

Technical Support for Oracle Products Running on VMware Virtualized Environments

Oracle (NYSE: ORCL) and VMware, Inc. (NYSE: VMW), announce a new partnership. Under this new partnership, customers will be able to support and easily migrate VMware vSphere workloads to Oracle's OCI. Oracle will provide technical support for Oracle software running in VMware environments and Oracle-certified cloud environments.

VMware Cloud Foundation

Service Catalog

Developers
App Stakeholders



Infra/ Ops Teams



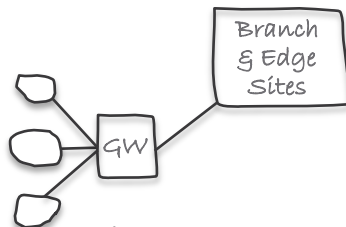
SecOps & Audit

SDC Hypervisor: vSphere ESXi

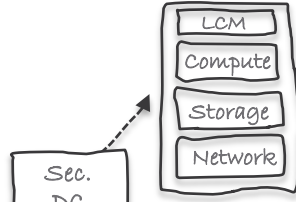
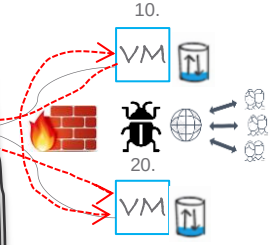
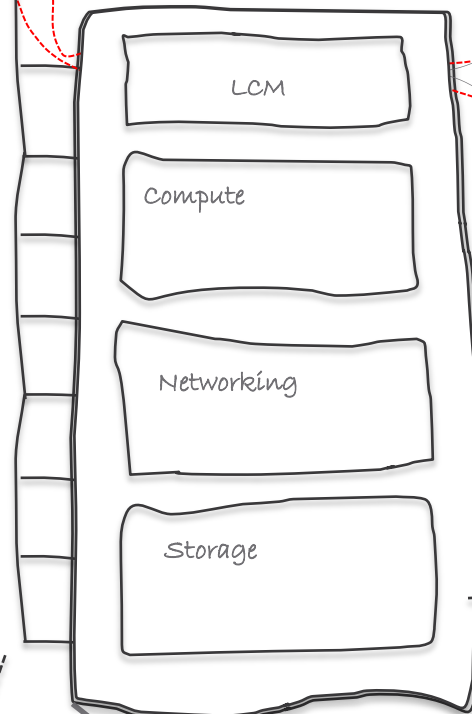
SDN Network Interface: vSphere Distributed Switch
VM Networking & Security: NSX

SDS Storage: vSAN

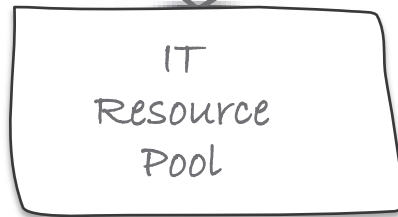
Cloud Management & Orchestration Layer



X86 Servers



Hybrid Cloud



Benefits of Server Virtualization:

- Reduced Hardware Costs...
- Faster Server Provisioning and Deployment...
- Disaster Recovery and High Availability. ...
- Significant Energy Cost Savings...
- Increased Productivity...
- Agility

Benefits of Networking Virtualization:

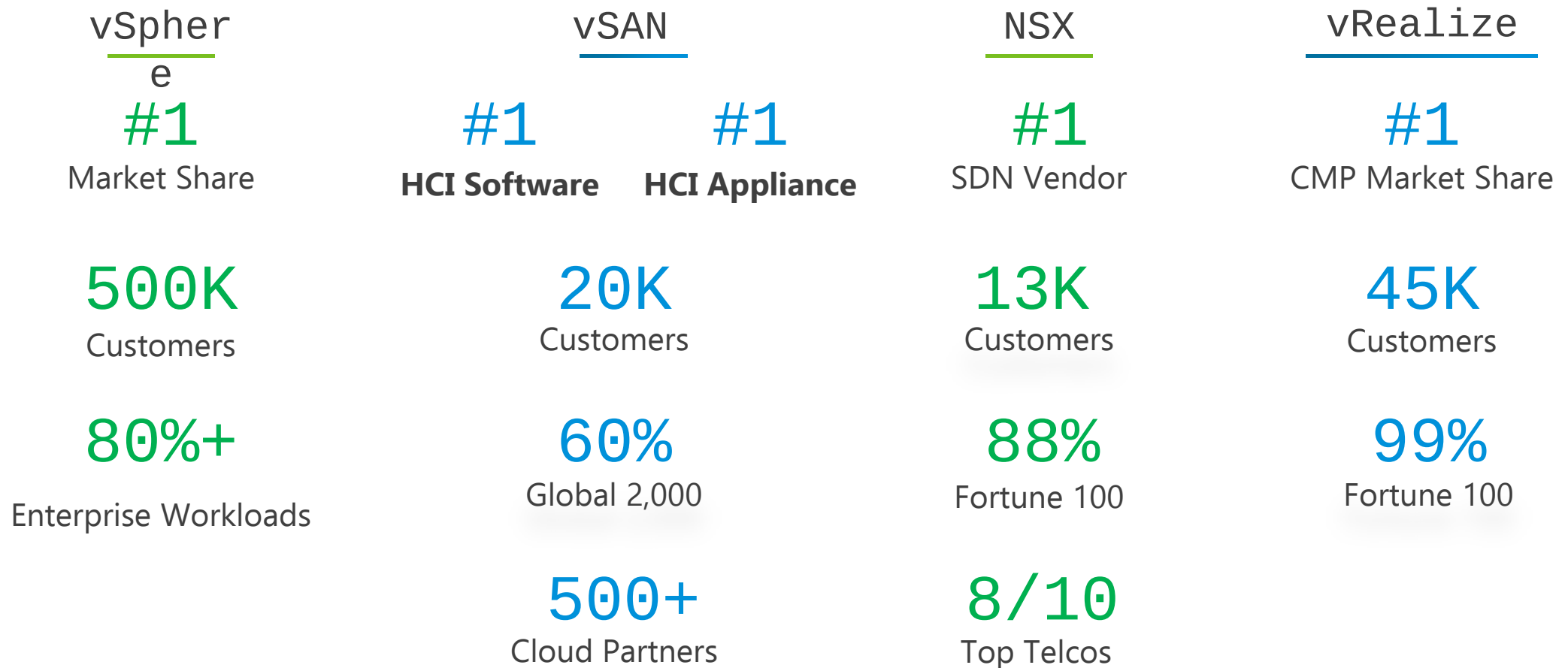
- Reduces the number of physical devices needed
- Easily Segment Networks
- Permits rapid change / scalability and agile deployment
- Security
- Load Balance
- Overlay Extension

Benefits of Storage Virtualization:

- Single Data Store
- Storage Policies
- Scale-Up, Scale-Out
- High Availability (Data management)
- Simplicity and Agility
- Lower Total Cost of Ownership (TCO)
- No data migration anymore!!!

Leadership Across the Full Stack

VMware Cloud Foundation Has All the Elements



Sources:

- 1. IDC Worldwide Software-Defined Compute Software 2018 Market Share
- 2. IDC Worldwide Quarterly Converged Systems Tracker, Hyperconverged Systems Based on Owner of HCI Software, Q1 2019
- 3. IHS Market In-Use Data Center and Enterprise Software-Defined Networking Market Revenue, 2Q 2018
- 4. IDC Worldwide Cloud System and Service Management Software Market Shares, 2018: Multicloud Strategies Take the Lead



Gracias

